

ABDUL KHALIQUE

Certified Scrum Product Owner® (CSPO) | Ex-Paytm Money,
Karvy Stock Broking | Fintech

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Diligent Product Manager offering **5.7 years** of success in business and software product roadmap development, leveraging analytics for market research and data analysis. Highly skilled in identifying opportunities to maximize revenue through scalable solutions. Driven and strategic with proven history of superior market penetration, building and deliverables for successful product launches.

Skills:

SDLC	Task Prioritization	Negotiation	Jira
PDLC	UI/UX, Leadership	Strategic Thinking	Confluence
Agile Methodology	Wireframing	Problem Solving	Figma & Balsamiq
Stakeholder Management	Data Analysis	SQL	Miro

Work Experiences:

June 2023 -
Present

Product Manager

Bullsmart, Bangalore

- Proficient in OMS, RMS, Backoffice, Payment Gateways, and other key components.
- Skilled in designing and implementing efficient and scalable workflows.
- Experienced in successful collaboration with international teams.
- Understand and apply relevant regulations to onboarding processes.
- Designed and implemented product workflows, boosting team productivity by 20% and speeding up turnaround times.
- Established a fully functional trading platform from scratch, integrating key components like OMS, RMS, Backoffice, and Payment Gateway. This ensured smooth execution and minimized risks.
- Created a customer onboarding journey prioritizing regulatory compliance and user experience, achieving a 95% satisfaction rate.
- Provided leadership to UI/UX, front-end, and back-end developers, driving project forward and achieving key milestones ahead of schedule.
- Led seamless communication with overseas teams, ensuring timely project completion and launch within budget.

Sept 2019 –
May 2023

Product Manager

Paytm Money, Bangalore

- Conducted thorough market research to optimize pricing strategies, leading to higher customer retention.
- Defined and executed product roadmap for key features like Portfolio Analytics, Portfolio Tags, and Family Portfolio.
- Partnered with external vendors to integrate and ensure regulatory compliance.
- Designed and built core platform functionalities including Portfolio Page, Company Page, Portfolio Analytics, Portfolio Tags, and Portfolio Top-Up.
- Executed the development of in-house solutions to replace third-party vendors, resulting in greater efficiency and cost reduction.
- Developed scalable solutions for portfolio management, analysis, and transactions across various platforms (Android, iOS, Web).
- Managed third-party integrations for tax filing and data feeds, ensuring a smooth user experience.
- Streamlined complex portfolio calculations, achieving a 60% reduction in processing time.
- Implemented bug fixes and enhancements to legacy code, improving user experience (mention specific impact).
- Optimized transaction routing for better load balancing and order type identification, enhancing system performance.

Jun 2018 –
Aug 2019

Assistant Manager

Karvy Stock Broking Ltd., Hyderabad

- Maintaining HNI client's investment portfolio and assets.
- Keeping abreast of micro & macroeconomic indicators, global & domestic financial markets, and impact on stock movements, demonstrating a keen understanding of markets.
- Responsible for identifying client needs, assessing their risk appetite, and providing them investment options.
- Utilized customer-focused approach to offer hands-on assistance to customers, assessing needs, and maintaining current knowledge of consumer preferences.

Education:

Aug 2016 –
Jun 2018

MBA (Finance & Marketing)

Kurukshetra University, Haryana

- Project: Investment in IPO (Fundamental Analysis).
- Internship: Inventory Management and control.
- Elected Captain of College Cricket Team.
- Hosted all the annual functions and other functions.

Jul 2013 –
May 2016

Bachelor of Commerce – Accounting (Hons.)

Sambalpur University, Odisha

Jun 2011 –
May 2013

Intermediate of Commerce

Sambalpur University, Odisha

Apr 2009 –
Mar 2010

Matriculation

D.A.V. Centenary Public School, CBSE, Bihar

Certifications:

Mar 2024 –
Mar 2026

Certified Scrum Product Owner® (CSPO)

Scrum Alliance, Certificate id: 001634888

Jul 2023

Foundations of User Experience (UX) Design

Google (Coursera), Certificate id: YXWBKY62HWWZ

Place: Bengaluru

Signature: Abdul Khalique